

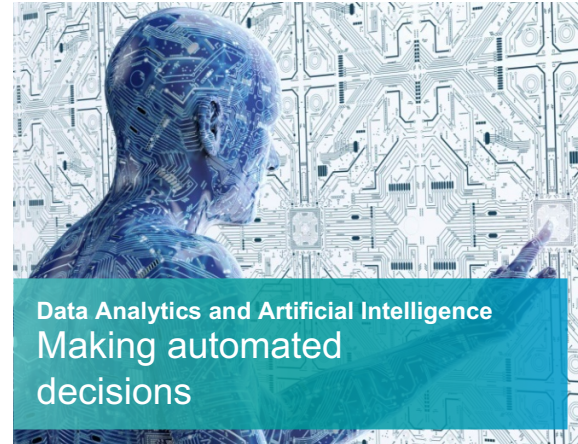


# Leadership in the Age of AI Encoding Autonomy, Agility, and Purpose in an AI-driven Organization

Franziska Dolak und Ulli Waltinger and an awesome team of talents - Siemens AG  
Applied Machine Learning Days 2020 - AI & Leadership



# Research and Development in Digitalization and Automation – AI at Siemens with over 200+ researchers 1000+ BU colleagues



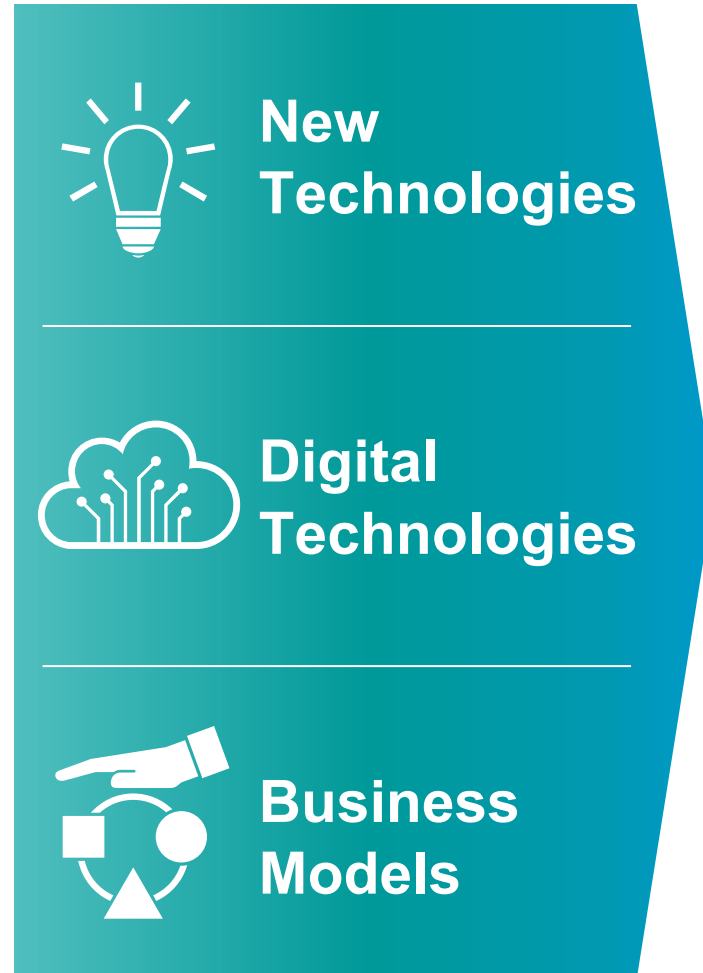
Cybersecurity

**Enabling Digitalization**





# Digitization is fundamentally changing innovation processes and creating completely new business models



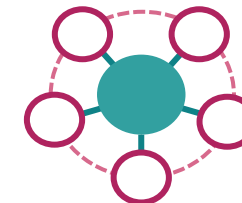
**Eliminate the weakest elements in the value chain**



**Supply chain**



**Eco Systems**





”

**“Uncertainty is the monster that lives  
under the bed of every CEO”**

John D. Stoll, Wall Street Journal 2019

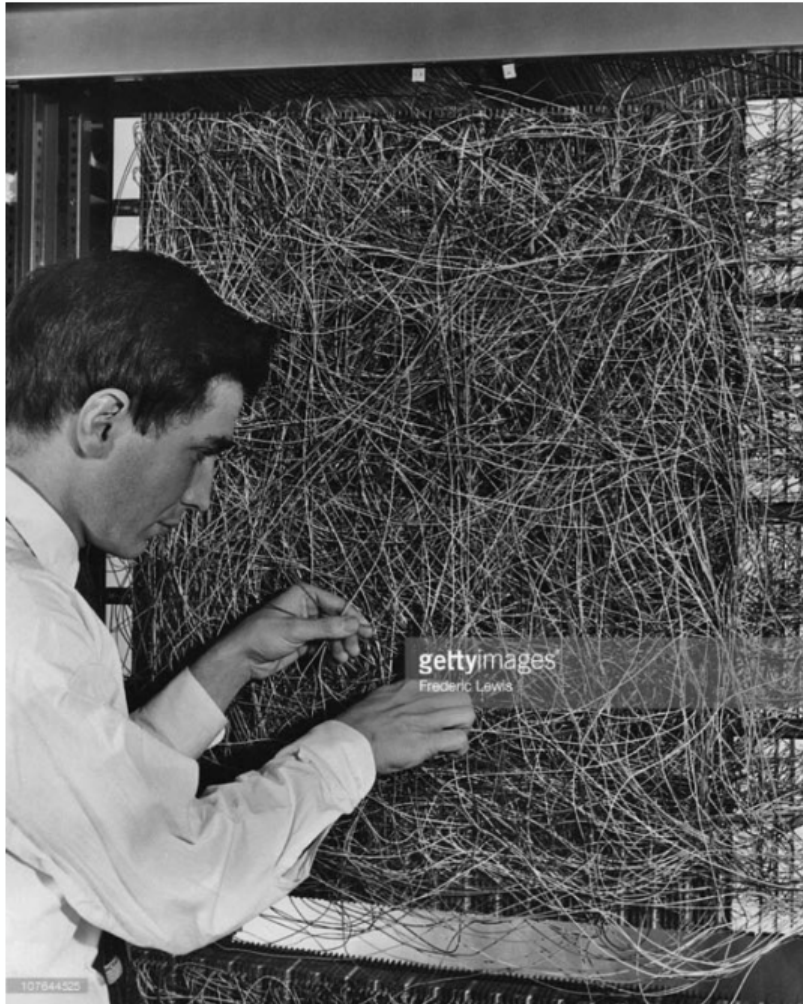






Utopia 60s/70s





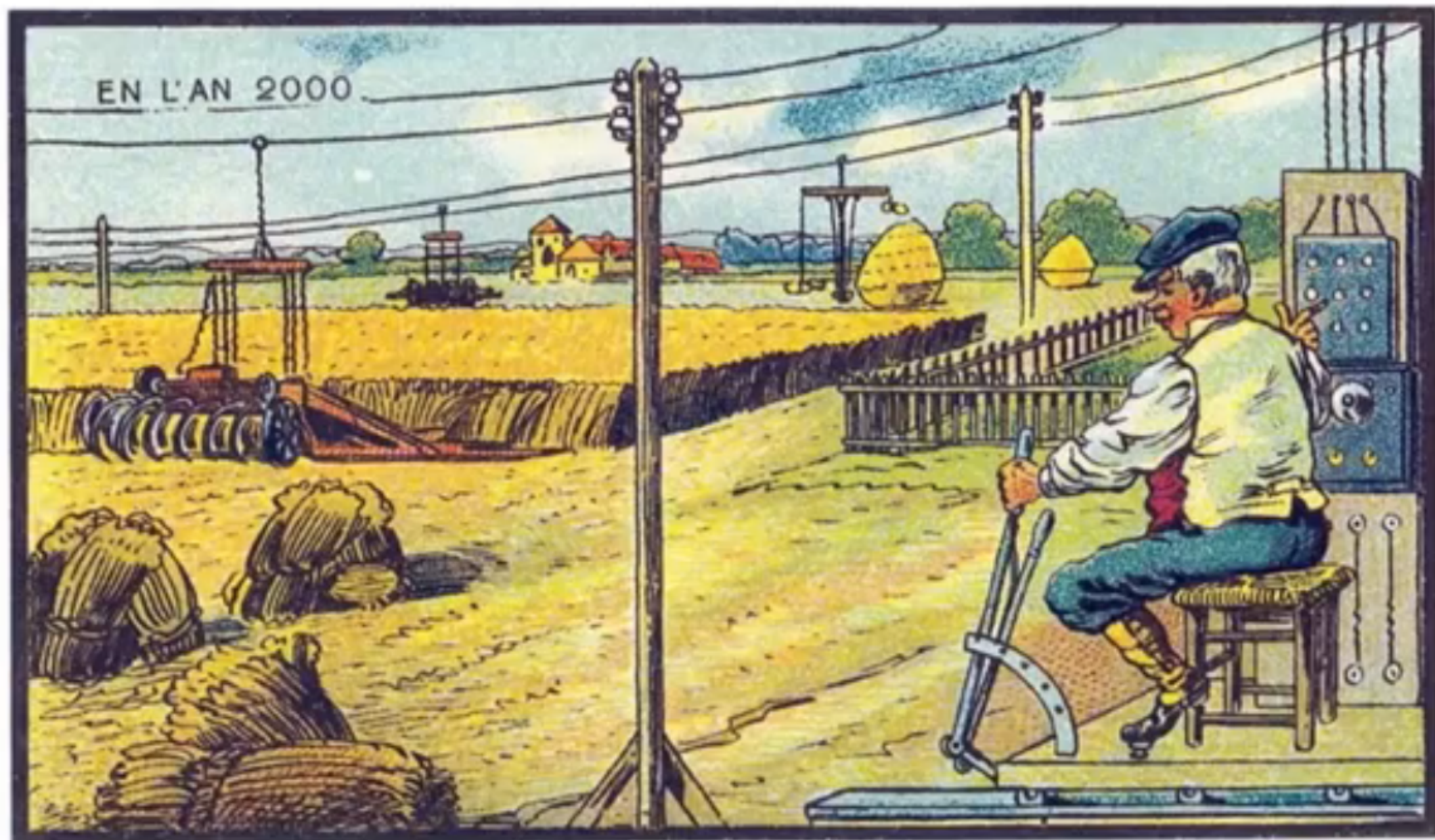
## NEW NAVY DEVICE LEARNS BY DOING

Psychologist Shows Embryo  
of Computer Designed to  
Read and Grow Wiser

WASHINGTON, July 7 (UPI)  
—The Navy revealed the embryo of an electronic computer today that it expects will be able to walk, talk, see, write, reproduce itself and be conscious of its existence.

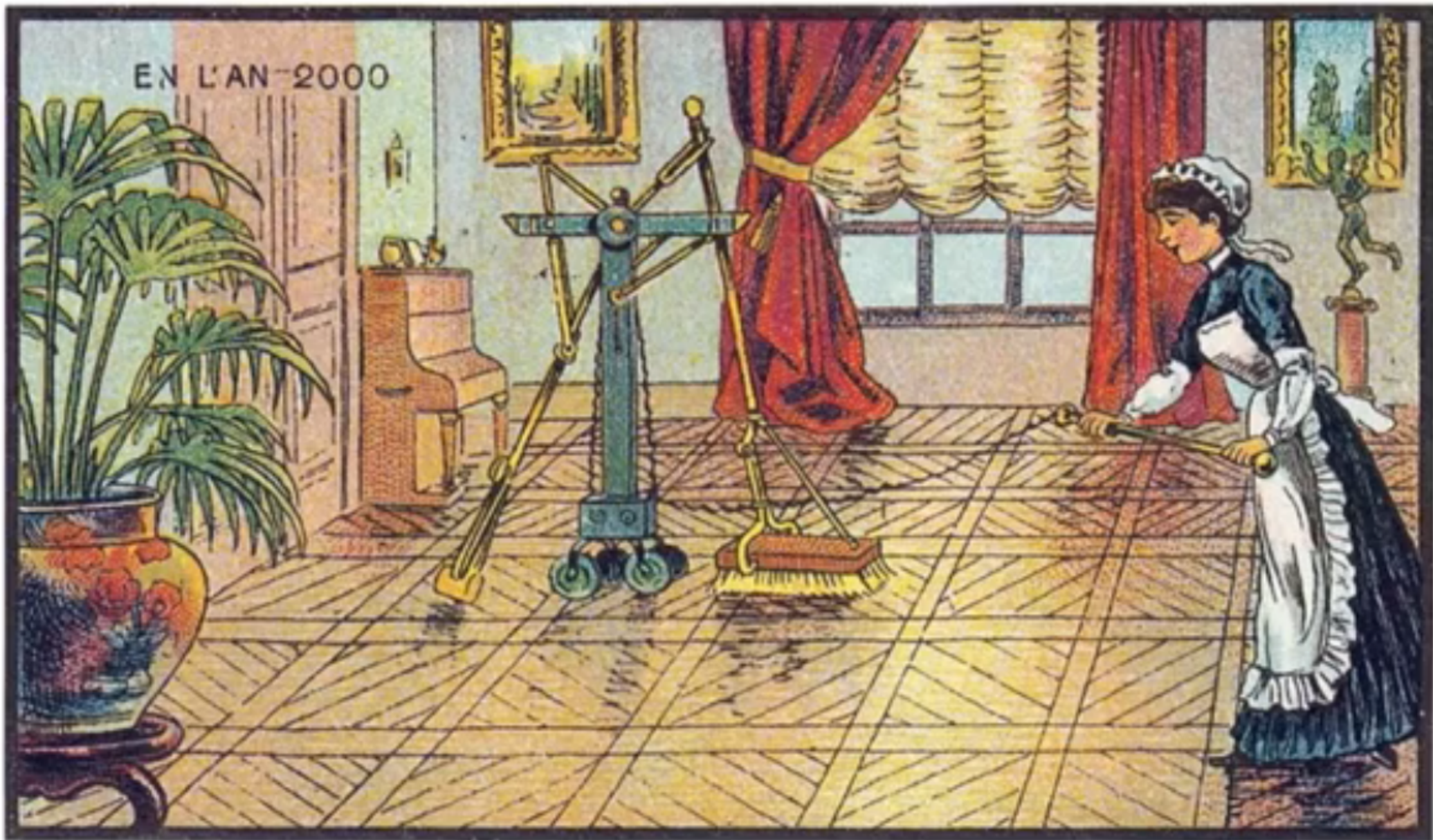
**Already 1958** ... the Navy revealed the embryo of an electronic computer today that it expects will be able **to walk, talk, see, write, reproduce itself and be conscious of its existence.**





A Very Busy Farmer



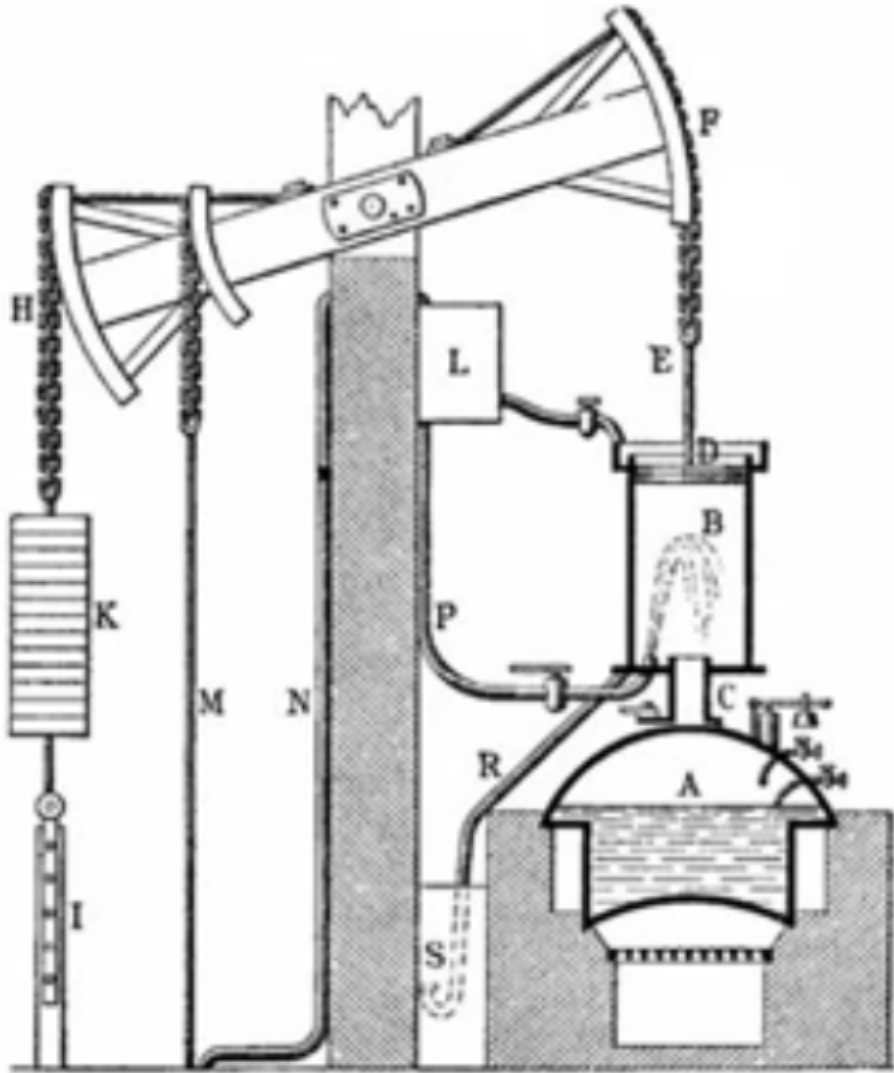


Electric Scrubbing

Jean-Marc Côté, et al. France in 1899



# Disruptions of the past—and ahead?



Thomas Newcomen, 1712

1812: British law:  
Machine breaking: Death-penalty

“We will never lay down Arms [until] The House of Commons passes an Act to put down all Machinery hurtful to [the common people], and repeal that [law] to hang Frame Breakers.”

Luddismus – Fear of losing its social status within the industrialization



0:00 / 0:44

Rachel Botsman, DLD Munich 2019





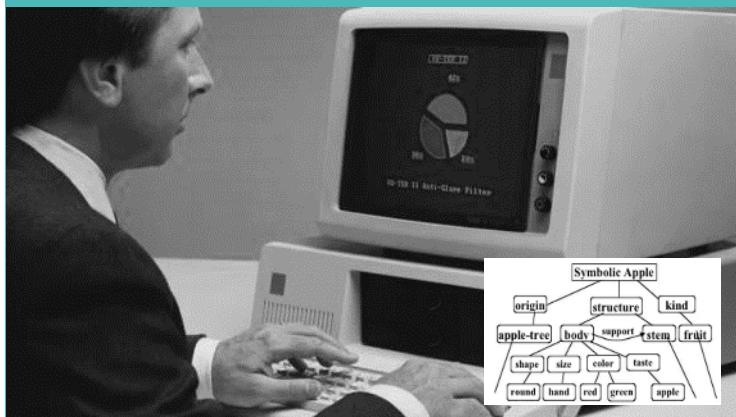
Business itself is becoming more complex, unpredictable, and dynamic...

The more we **automate work** and decision making, the more important it becomes to **thoughtfully** manage and support the remaining **human-based activities**

# The Data-driven Society ... or the Revenge of the Neurons

## Human-driven

- Systems only do what human explicitly define
- ... though relying on the human condition



## Data-driven

- Systems only do what they learn from data
- ... though relying on the data condition



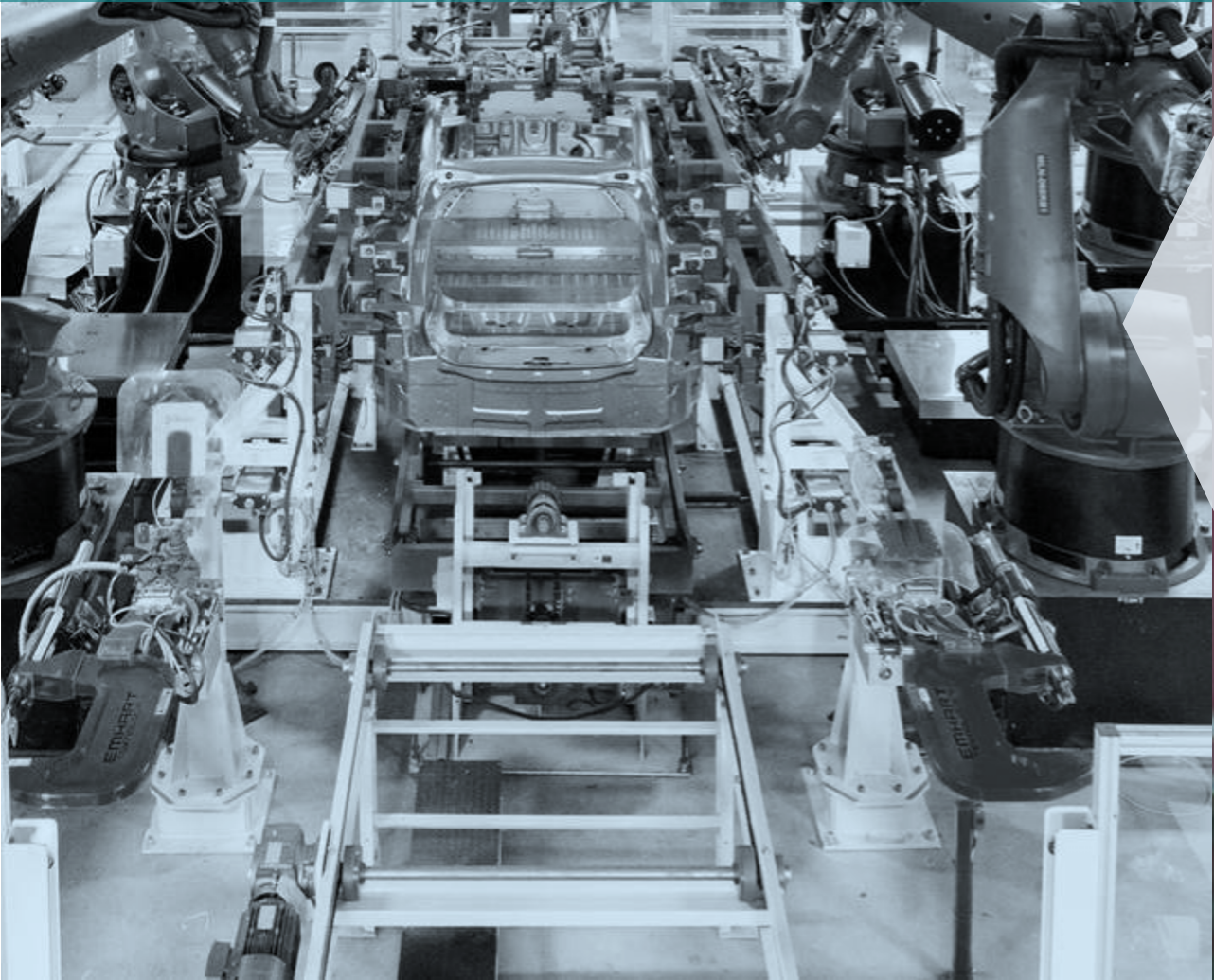
## System-driven

- Systems autonomously explore-exploit curiosity-driven its environment
- ... though relaying on self-supervision and systems condition





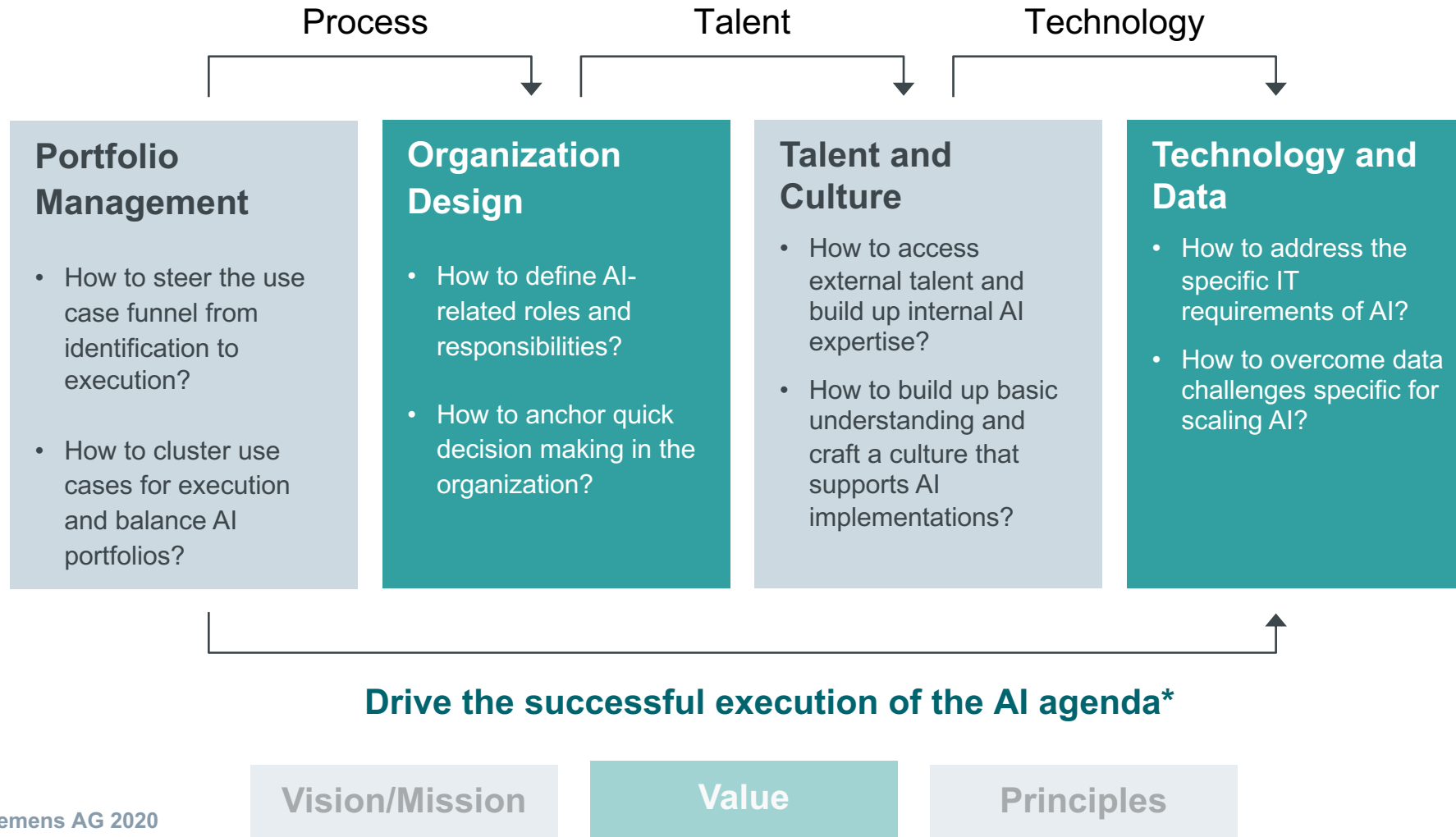
B2B: Industrialization  
targeted to optimize  
efficiency and productivity



B2C: Digital Consumer  
targets attention and  
desirable behavior



# AI Operation Model - a systematic approach to identifying, assessing, prioritizing, and subsequently implementing use cases

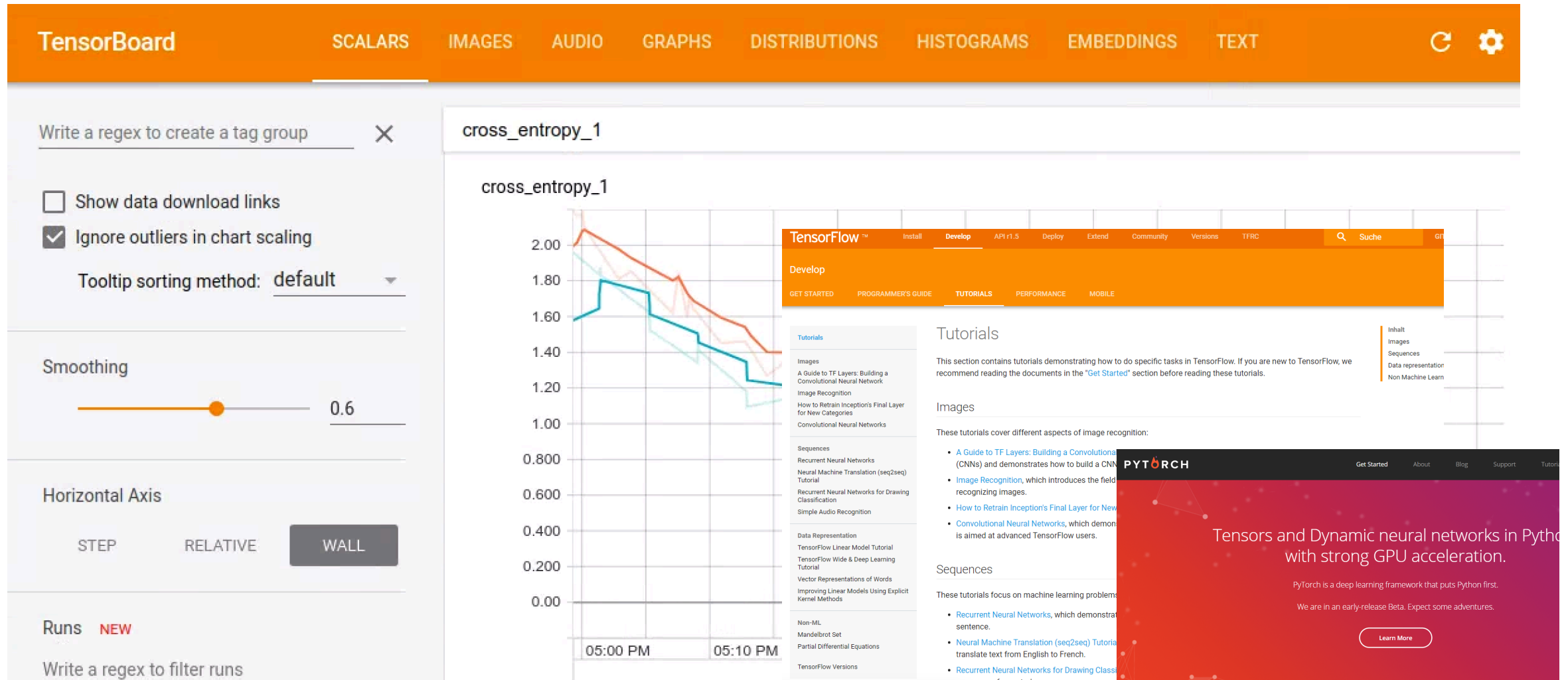




**Technology**

Open source software development plays a huge role in the rise of AI, and many of the top AI engines are available under open source

**SIEMENS**  
*Ingenuity for life*





 Cornell University  
Library

We gratefully acknowledge support from  
the Simons Foundation  
and The Alliance of Science Organisations in Germany, coordinated by TIB, MPG and H

arXiv.org > cs > cs.AI

All fields ▼ C

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## Artificial Intelligence

### Authors and titles for recent submissions

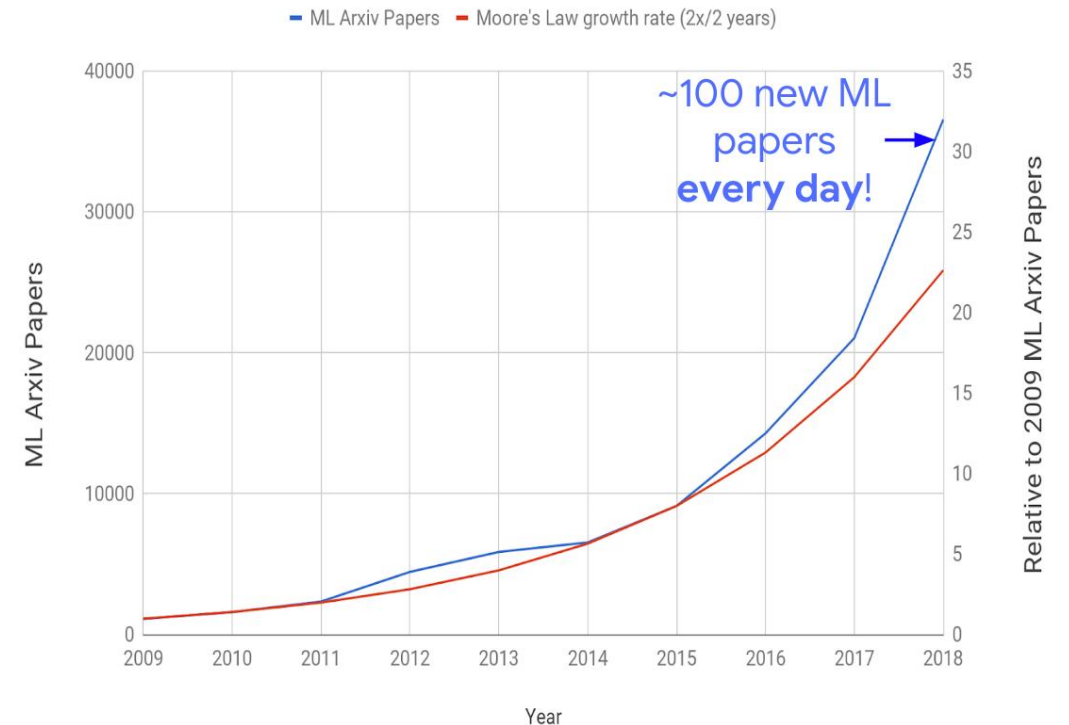
- Tue, 16 Oct 2018
- Mon, 15 Oct 2018
- Fri, 12 Oct 2018
- Thu, 11 Oct 2018
- Wed, 10 Oct 2018

[ total of 105 entries: 1-25 | 26-50 | 51-75 | 76-100 | 101-105 ]  
[ showing 25 entries per page: fewer | more | all ]

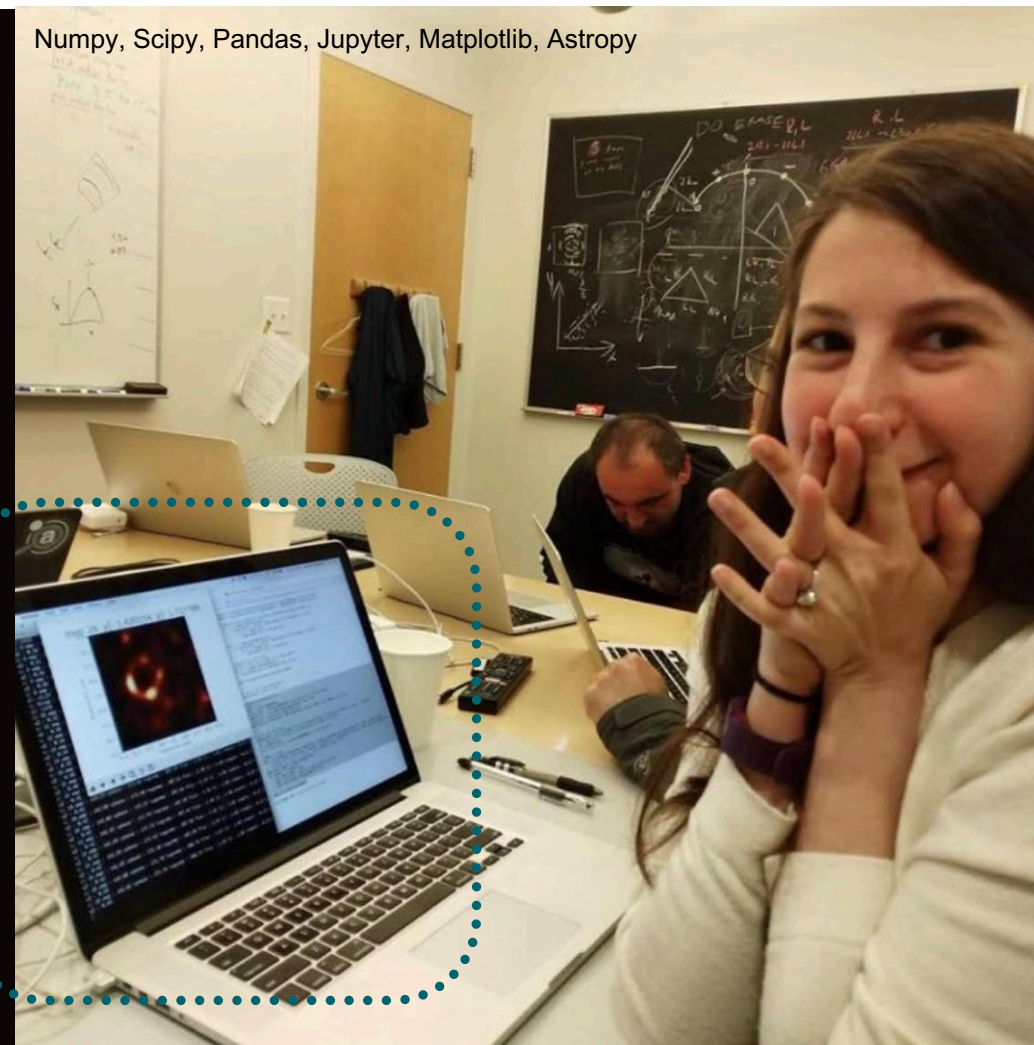
Tue, 16 Oct 2018 (showing first 25 of 30 entries)

- [1] [arXiv:1810.06374](#) [pdf, other]  
**SmartPM: Automatic Adaptation of Dynamic Processes at Run-Time**  
Andrea Marrella  
Comments: Postprint of PhD Thesis of Andrea Marrella, published on October 2013  
Subjects: Artificial Intelligence (cs.AI)
- [2] [arXiv:1810.06338](#) [pdf, other]  
**Towards Providing Explanations for AI Planner Decisions**  
Rita Borgo, Michael Cashmore, Daniele Magazzini  
Comments: Presented at the IJCAI/ECAI 2018 Workshop on Explainable Artificial Intelligence (XAI) (this [http URL](#)). Stockholm, July 2018  
Subjects: Artificial Intelligence (cs.AI)
- [3] [arXiv:1810.06284](#) [pdf, other]  
**CURIOS: Intrinsically Motivated Multi-Task, Multi-Goal Reinforcement Learning**  
Cédric Colas, Olivier Sigaud, Pierre-Yves Oudeyer  
Subjects: Artificial Intelligence (cs.AI)
- [4] [arXiv:1810.06078](#) [pdf, other]  
**Assessing the Potential of Classical Q-learning in General Game Playing**  
Hui Wang, Michael Emmerich, Aske Plaat  
Subjects: Artificial Intelligence (cs.AI)
- [5] [arXiv:1810.06045](#) [pdf, other]  
**Dexterous Manipulation with Deep Reinforcement Learning: Efficient, General, and Low-Cost**  
Henry Zhu, Abhishek Gupta, Aravind Rajeswaran, Sergey Levine, Vikash Kumar  
Comments: this [https URL](#)  
Subjects: Artificial Intelligence (cs.AI); Robotics (cs.RO)

## Machine Learning Arxiv Papers per Year

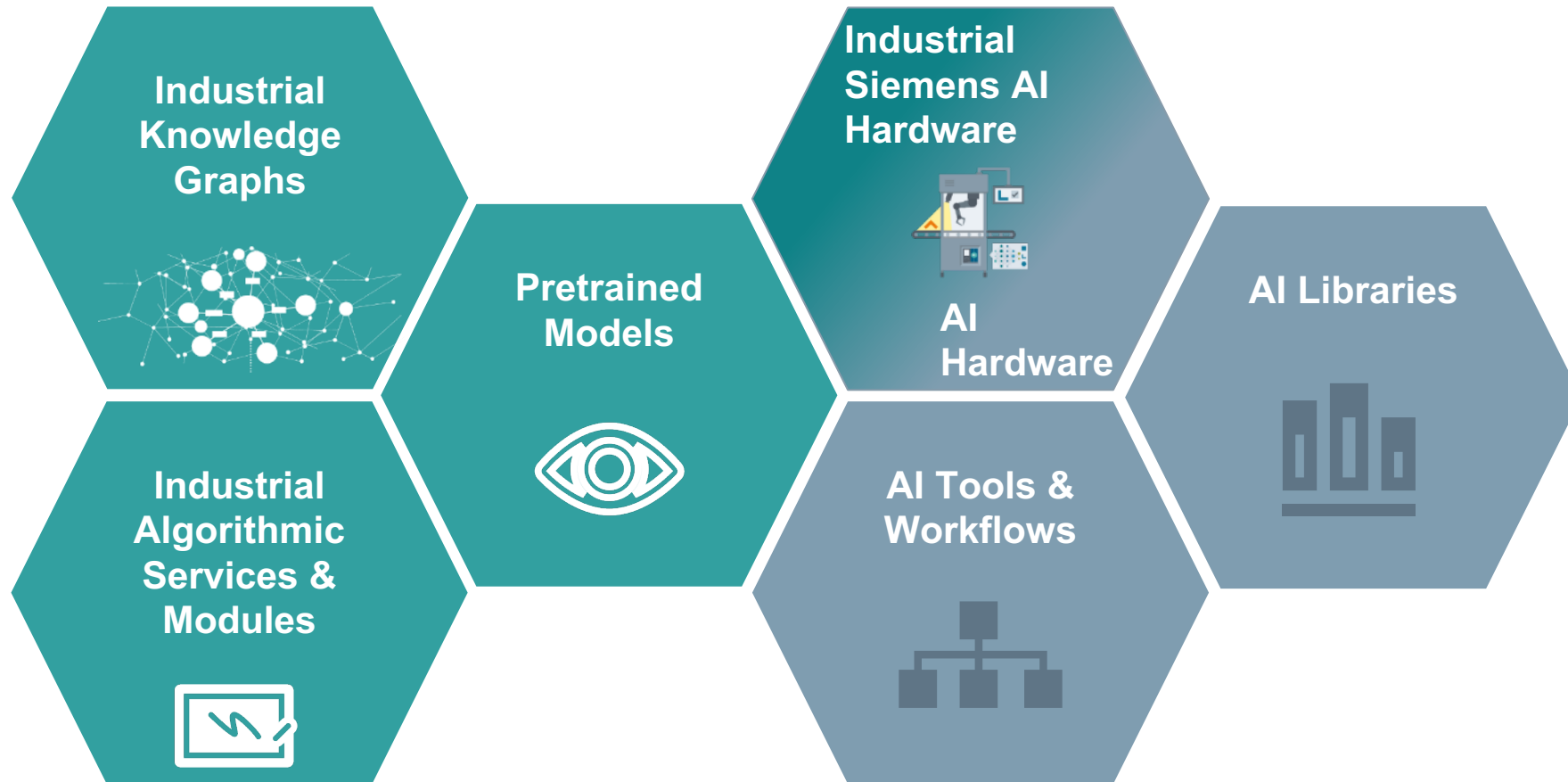


# The Open Source Momentum: OS could stitch together M87's black hole 55 million light years away from across the globe





# Scaling AI: framework with reusable modules drives rapid adoption of AI



# Talent & Culture



”

**“How do you create a culture that makes that possible? It’s simple: Don’t be a jerk. How much do you cheer for them? Not because they’re right, they took the risk to say that?”**

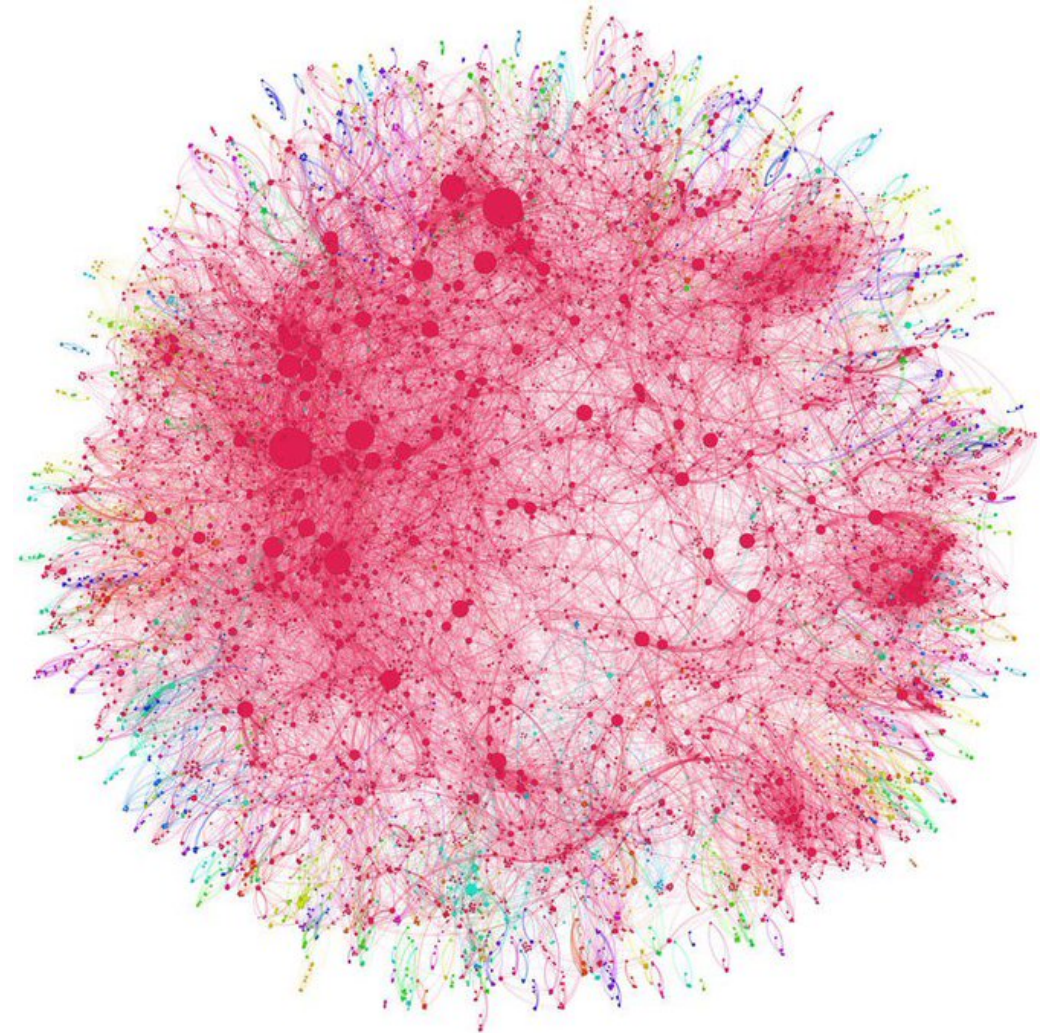
Astro Teller, Google X, 2019



# The Impact of Uncertainty - People desire but reject creative ideas

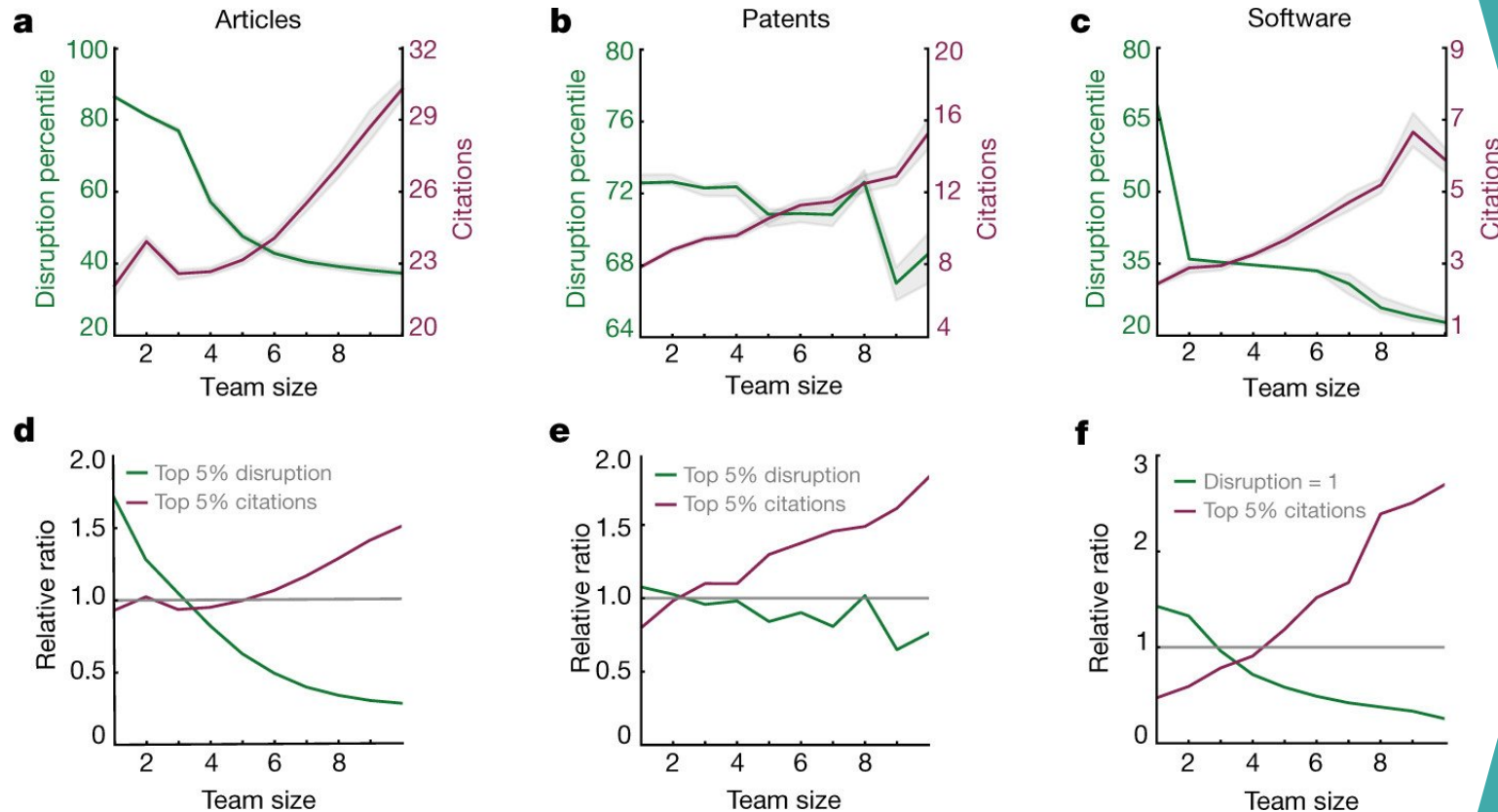
## The more complex the world the more we demand simplification

- Negative bias toward creativity (relative to practicality) when participants experienced uncertainty
- Bias against creativity interfered with participants' ability to recognize a creative idea.
- Concealed barrier that creative actors may face as they attempt to gain acceptance for their novel ideas





# PTeams: Large teams develop - small teams disrupt in science and technology



## Team Size vs. Impact

- Small teams remember forgotten ideas, ask questions, create new directions;
- Large teams chase hotspots, forget less popular ideas, answer questions, stabilize established paradigms



# GTeams: Who is on a team matters less than how the team members interact, structure their work, and view their contributions



## Psychological Safety:

Air cover & safe zones



Can we take risks on this team without feeling insecure or embarrassed?

## Clarity

Clear goals & defined roles



Are goals, roles, and execution plans on our team clear?

## Impact

Purposeful impacts greater good



Do we fundamentally believe that the work we're doing matters?

## Dependability

Get things done & meet expectations



Can we count on each other to do high quality work on time?

## Meaning

Personal significance



Are we working on something that is personally important for each of us?

- 200+ interviews
- 250 attributes
- 180+ active teams

- Psychological safety the most important of the five dynamics
- Harness the power of diverse ideas
- Incentivize positive failure culture
- Reduce fear of hierarchies
- Motivate sharing of risk taken



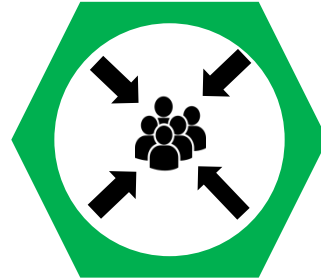
# Principles of the business transformation that foster a culture of innovation



Think Big



Mandate,  
Sponsorship  
and Support



Right people in  
the right place



New culture



Building the  
right thing, the  
right way



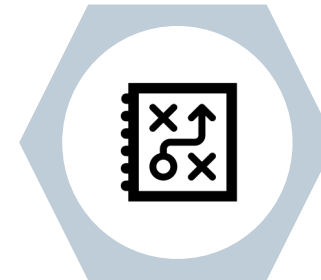
Delivering  
small, fast and  
frequently



Integrated  
feedback loops



Scaling  
Lessons  
Learned



Adapting approach  
through validated  
learning

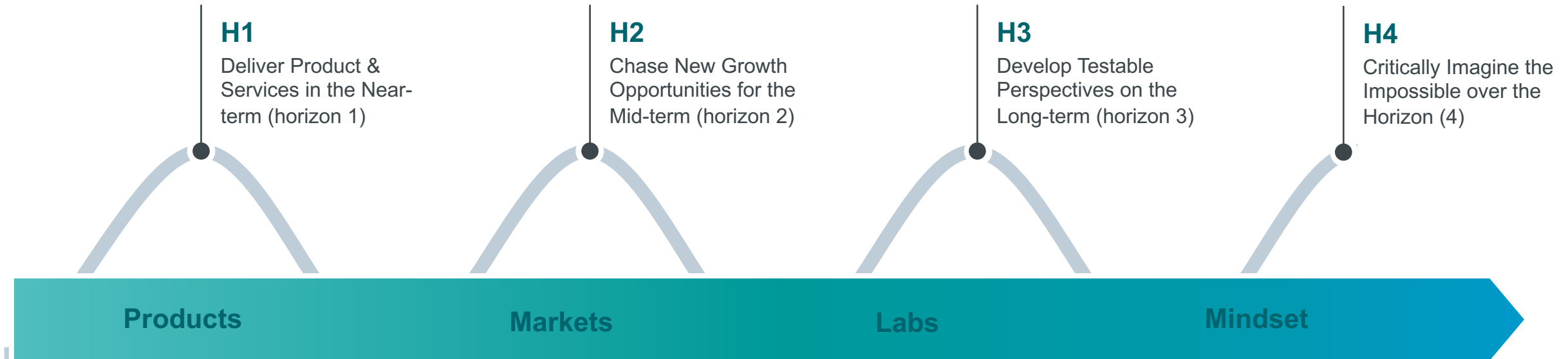


Demonstrating  
evidence for further  
investments

**Process**



# Managing the challenges of tomorrow? Do we need to reflect on the horizons? What are your moonshots?





**Digitalization accelerated trust leaps that occur when we take risks and do something new in a fundamental different way**

Rachel Botsman, 2019

# High rate of failing AI projects – the technology is there, but the ecosystem needs to be improved



*Lack of AI skills*      *Lack of DevOps skills*      *Undefined task/purpose*      *Data quality issues*  
*Wrong expectations*      *Poor communication*      *Fuzzy KPIs*



**85% of AI projects will be stopped at proof-of-concept phase.”**

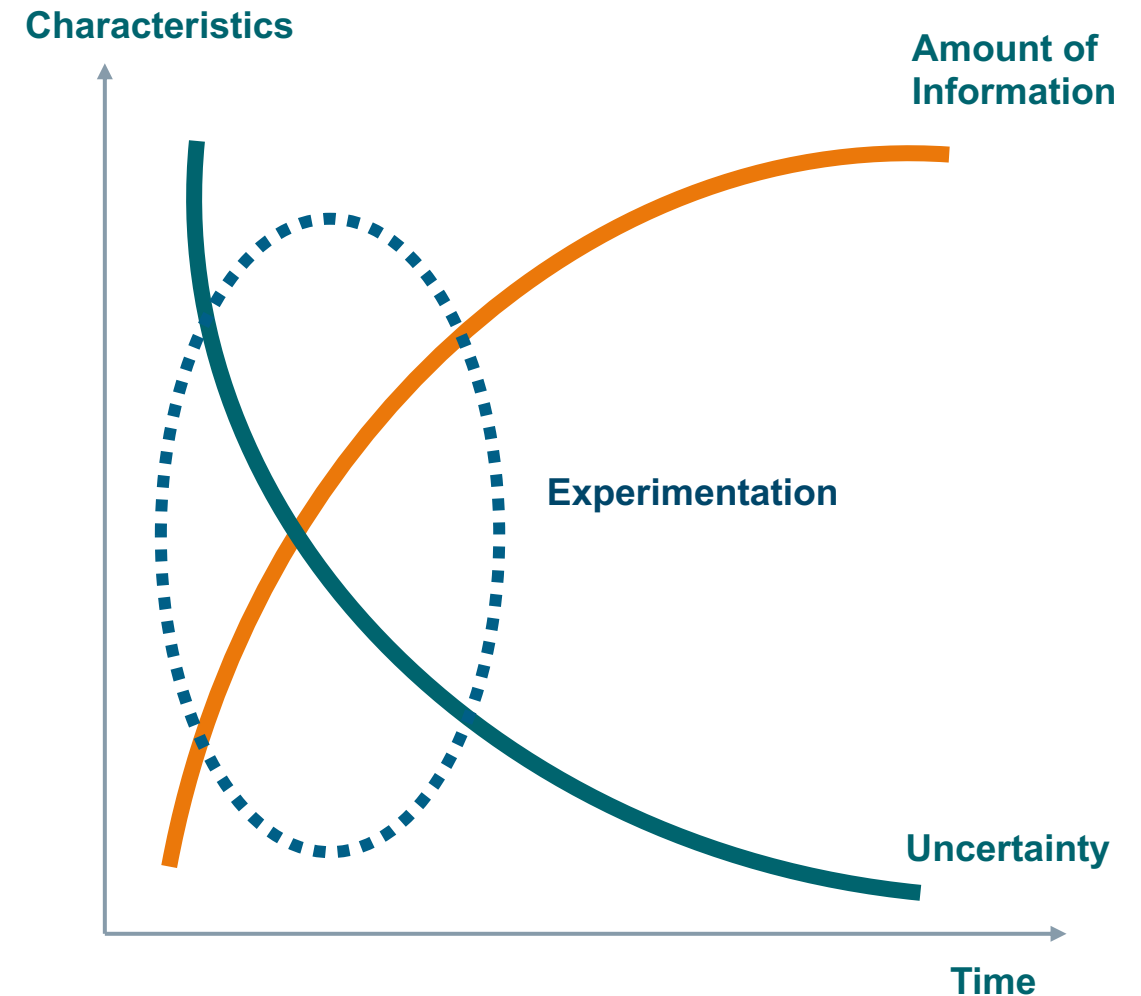
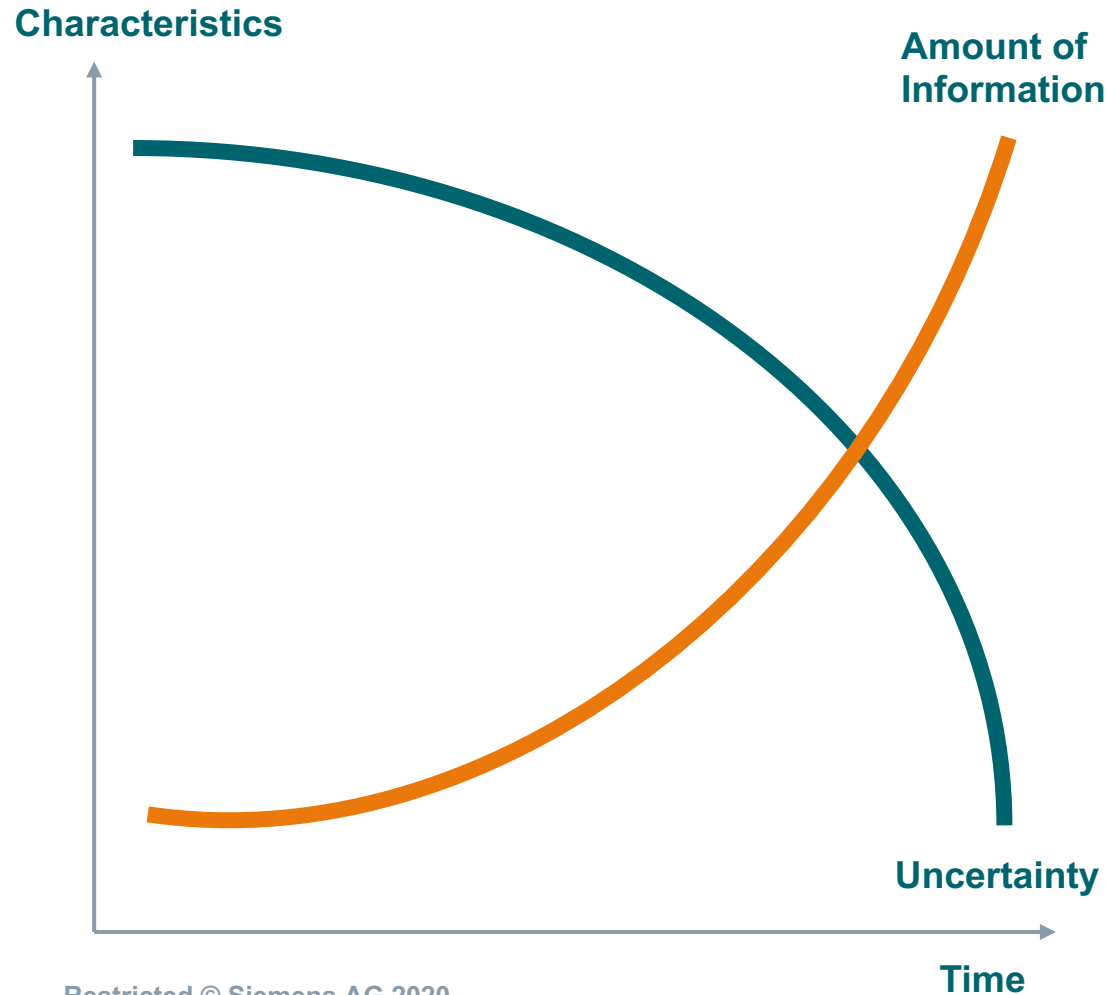
**Gartner, 2018**

*Bad model performance*      *Unproven customer value*      *Improper team setup*  
*Infrastructure not ready*      *Bad/wrong data*      *Unrealistic timelines*



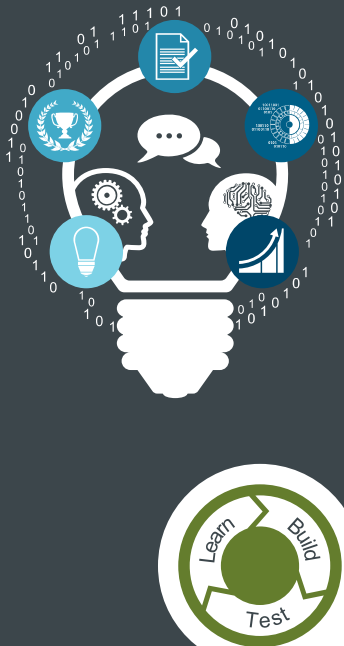
# Why experimentation is key ... it is all about learning

## Risk is probability, uncertainty is lack of probability



# Breaking points of most projects ...

## Customer value co-creation framework



### Understand and ideate

Digitalization impacts your business!

Think outside the box!



### Create value proposition

Walk in customers' shoes!

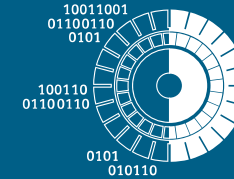
Develop future offerings!



### Design value creation logic

Innovate your business model!

Understand your ecosystem!



### Pilot and implement

Start **pilot** as reference case!

Set-up **business plan**!



### Scale

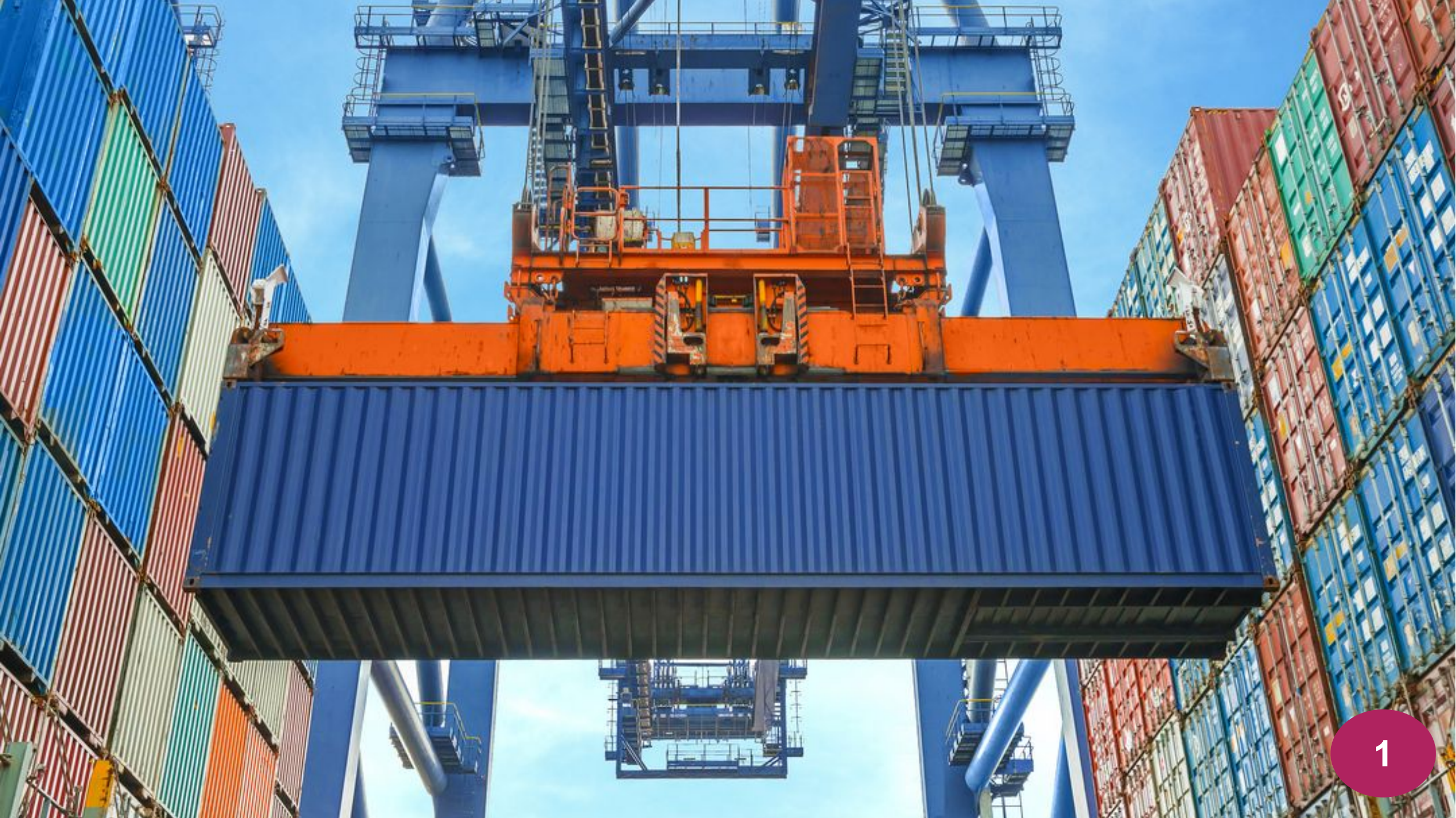
Ramp-up and industrialize!

Enter new markets and globalize!

1

2











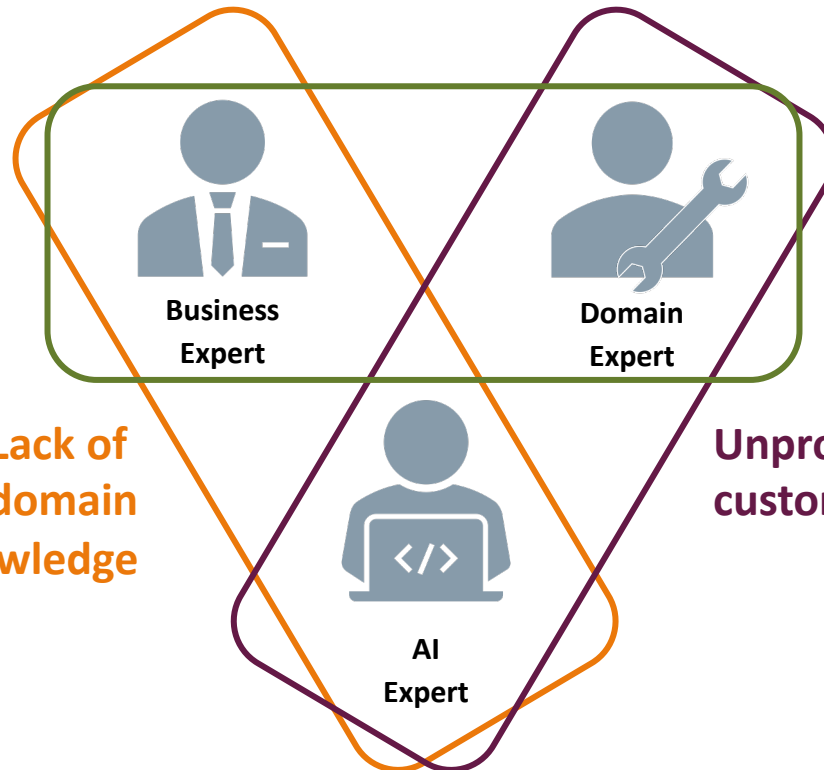
# Testing an AI idea can be cheap and fast – with the right people, project setup and co-location



Lack of AI knowledge

Lack of domain knowledge

Unproven customer value



## The key success factors



### Be there from the start

We support the shaping of project goals and setup from the very beginning



### Co-locate the team

No distractions, all the expertise in one (physical!) room



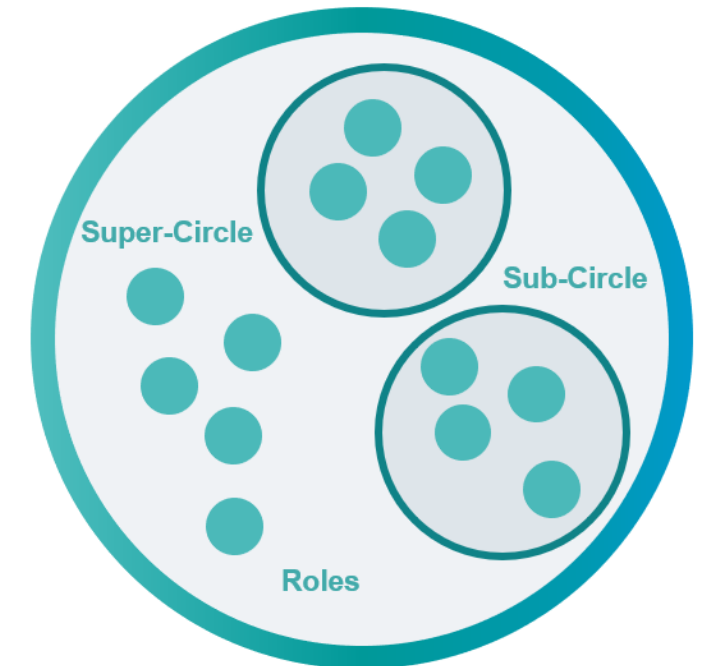
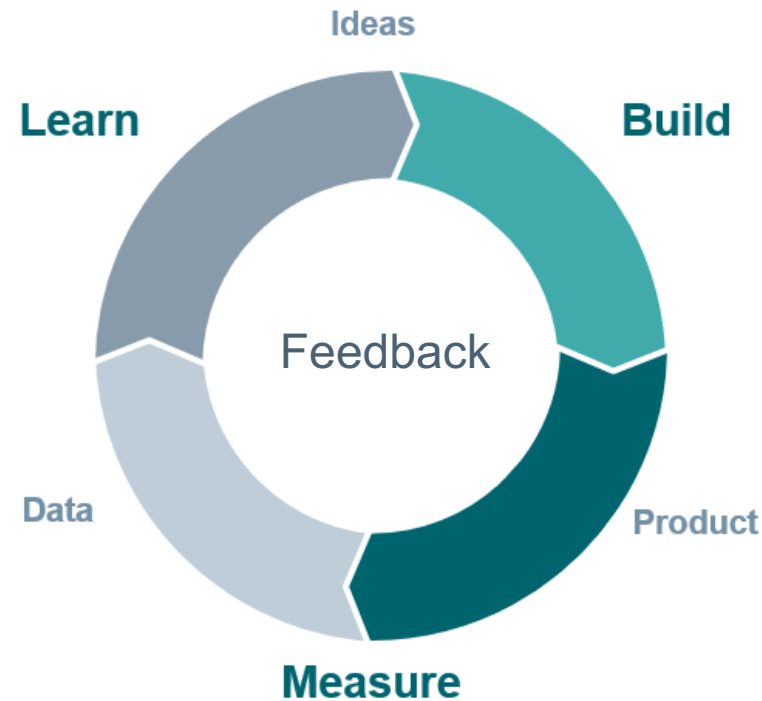
### Fast go/no-go decision

Implement and test a proof of concept of the AI idea in 5 days

# Empowerment is key - put people first towards the organization's accountability



The ability to experiment, learn, and pivot is embedded in an AI-driven company - culture is key





# Siemens builds a dedicated ecosystem for development of industrial AI solutions

## People and processes



- **Empower:** Train non-experts on state of AI and AI project management
- **Change the culture:** Foster a data-driven mindset for new products
- **Accelerate:** Speed up the development process and time to market



- **Empower:** Train developers/AI experts to become AI experts/developers
- **Change the culture:** Foster a data-driven mindset for development
- **Accelerate:** Provide specialized tools and concepts for industrial AI development



## Tooling and concepts



# Thought Leadership

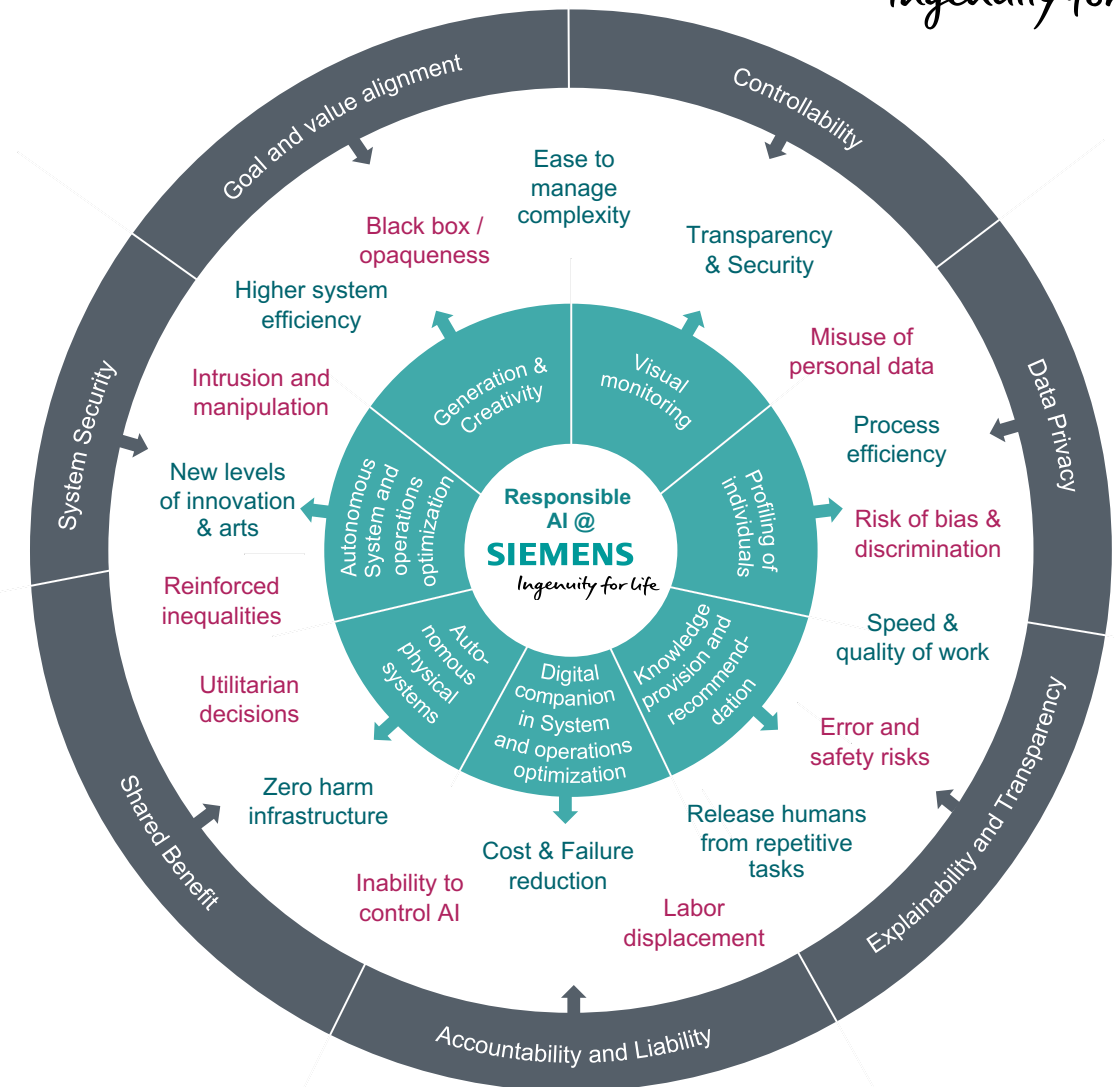
**“Professional responsibility [...] is not to discover the laws of the universe, but act responsibly in the world by transforming existing situations into more preferred ones.”**

Herb Simon, 1996



# AI solutions are based on a powerful set of technologies and create **SIEMENS** *Ingenuity for life* multifold benefits – if used responsibly

- 1 AI comes along with plenty of capabilities suited to address several use case areas...
- 2 ...that create several benefits...
- 3 ...and are accompanied by risks
- 4 Technology and regulation can help to mitigate the risks and find the right balance



Text: Benefits  
Text: Risks

Every data is biased ... there is no „un-bias“ button

**“The problem is not biased data. The problem is our flawed belief that, with enough data, our current algorithms can substitute for human problem-solving.”**

Vivienne Ming,, FT, 2020

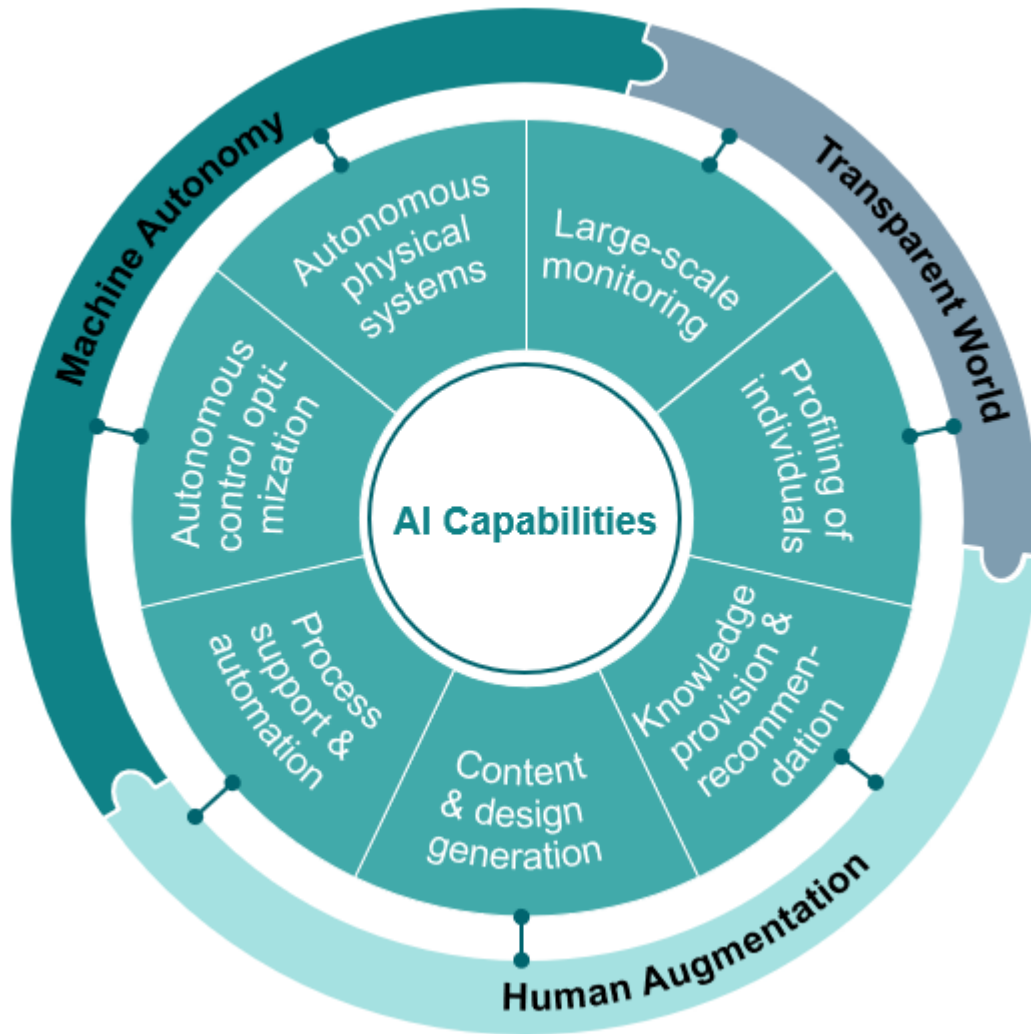


**We must ensure that the year 2024 doesn't  
look like a page from the novel 1984**

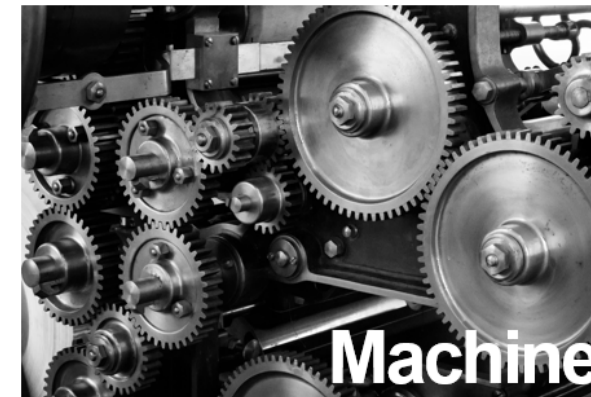
Microsoft - Brad Smith - 2018



AI solutions are based on a powerful set of technologies and create **SIEMENS** *Ingenuity for life* multifold benefits – if used responsibly



Transparent world



Machine autonomy



Human augmentation

# Implementation levers

## Rules & regulations



## Co-creation AI & domain knowledge

## Trustworthy Technology





A man in a white long-sleeved shirt and mustard-colored trousers with a colorful striped suspenders is holding a bouquet of wildflowers behind his back. He is standing on a path in a field. In the background, a woman in a white dress with a pink floral pattern is standing and looking towards the camera. The scene is outdoors with trees and foliage in the background.

This is a call

for engagement

Trust is not necessarily about transparency but about interaction



## Let's create a future-oriented society together with Responsible Industrial Artificial Intelligence

---

01

### Shape sustainable development

Increase our positive economic, societal and environmental impact and thus contribute to achieving the Sustainable Development Goals

02

### Foster inclusiveness & shared benefit

Ensure diversity, fairness and inclusiveness by co-creating value for all stakeholders in a multidisciplinary approach

03

### Safeguard human oversight

The design of AI systems should always convey the objectives clearly defined humans

04

### Guarantee data governance & privacy

Protect fundamental rights of partners, respecting their right to the protection and governance of personal and non personal data

05

### Ensure system security & safety

Apply honest, credible, holistic rules and concepts as standards for security and safety

06

### Endorse explainability

Create awareness, trust and acceptance by explaining the rationale of AI solutions whilst safeguarding intellectual property

07

### Promote accountability & liability

Make policies and processes clear and accessible to guide stakeholders to take responsibility